

EstimatorXpress® for Builders Merchant Estimators

Catalogue Options

HBXL provide four options to link the Builders Merchant to EstimatorXpress®.

Options 1 -3 are free of charge providing that a minimum of 2 EstimatorXpress® Merchant Estimator Edition licences are purchased.

Option 1: Price Tracker™

Option 1 allows a Builders Merchant to link EstimatorXpress® to up to 3000 key building materials of their choice via www.hbxl.co.uk for both their in-house estimating service and, at the merchant's discretion, to EstimatorXpress® used directly by builders.

The Merchant supplies a single price for each product. This price can be the list price or a nett price after discount. Option 1 is included in the price.

Example data – same for all Merchant customers:

HBXL Code	HBXL Product	Merchant Product Description	Merchant Price	Merchant Unit of Supply	Merchant Product Code
HB00038	Engineering Brick - Class A Blue 65mm	Merchant A Engineering Brick	£0.50	Each	ABCD123

Option 2: Price Tracker™ + Generic Discounts

Option 2 allows a Builders Merchant to link EstimatorXpress® to up to 3000 key building materials of their choice via www.hbxl.co.uk for both their in-house estimating service and, at the merchant's discretion, to EstimatorXpress® used directly by builders.

The Merchant supplies a price for each product PLUS a generic discount. Option 2 is included in the price.

Example data – same for all Merchant customers:

HBXL Code	HBXL Product	Merchant Product Description	Merchant List Price	Merchant <u>Generic</u> Discount	Merchant Nett Price	Merchant Unit of Supply	Merchant Product Code
HB00038	Engineering Brick - Class A Blue 65mm	Merchant A Engineering Brick	£0.50	10%	£0.45	Each	ABCD123

Option 3: Price Tracker™ + Customer Specific Discounts

Option 3 allows a Builders Merchant to link EstimatorXpress® to up to 3000 key building materials of their choice via www.hbxl.co.uk for both their in-house estimating service and, at the merchant's discretion, to EstimatorXpress® used directly by builders.

The Merchant supplies a price for each product PLUS a customer discount.
Option 3 is included in the price.

Example data – unique for each Merchant customer:

HBXL Code	HBXL Product	Merchant Product Description	Merchant List Price	Customer Account Number	Customer Discount	Merchant Nett Price	Merchant Unit of Supply	Merchant Product Code
HB00038	Engineering Brick - Class A Blue 65mm	Merchant A Engineering Brick	£0.50	SMITH123	20%	£0.40	Each	ABCD123

Option 4: Price Tracker™ + Full Merchant Catalogue + Customer Specific Discounts

Option 4 allows a Builders Merchant to link EstimatorXpress® to their complete catalogue of building materials PLUS customer specific prices via www.hbxl.co.uk for both their in-house estimating service and, at the merchant's discretion, to EstimatorXpress® used directly by builders.

This cost of this option is negotiable with HBXL.

Contact details

If you are interested in using EstimatorXpress® to run your take off service to provide third party customers with take offs, and provide your builders who use EstimatorXpress themselves with your materials catalogue on-line entirely FREE of CHARGE please contact Adrian Wild today.

Contact: Adrian Wild

Tel: 07921 613206 or 0870 850 2444

Email: adrian.wild@hbxl.co.uk

Web: www.hbxl.co.uk