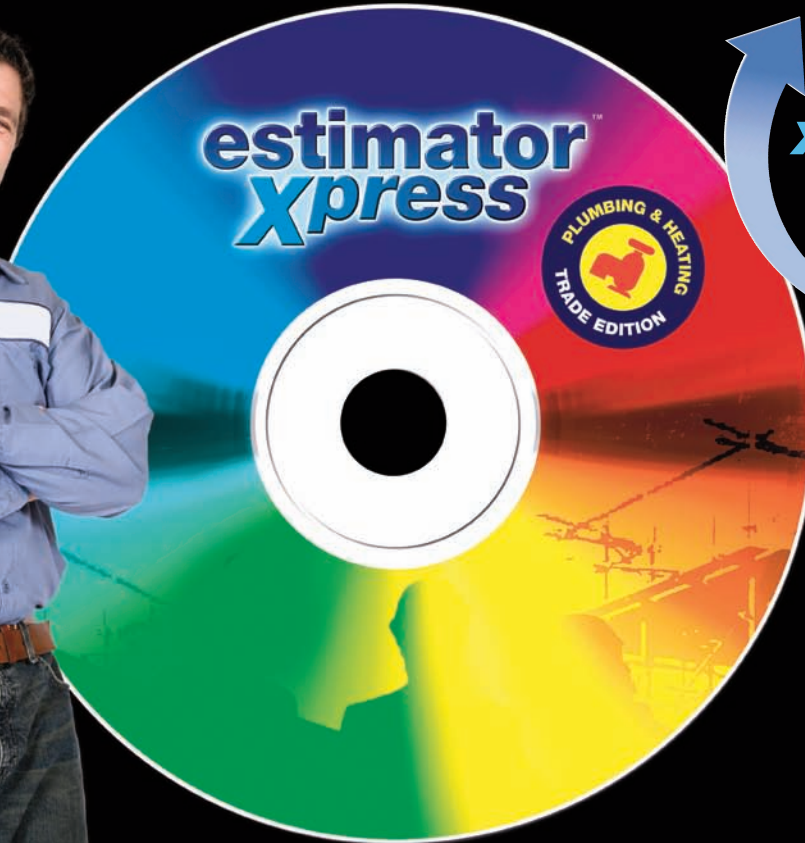


# New plumbing & heating estimating software from **HIBXL**

Quickly and easily produce estimates, professional quotes and order schedules!







# Save time and win more business with the



**Perfect for all types of plumbing and heating works**



**Simple to use with on-screen drawings**



**Unique internet Price Tracker™ linking you to today's material prices**



**Smart quotes that will wow your customers**

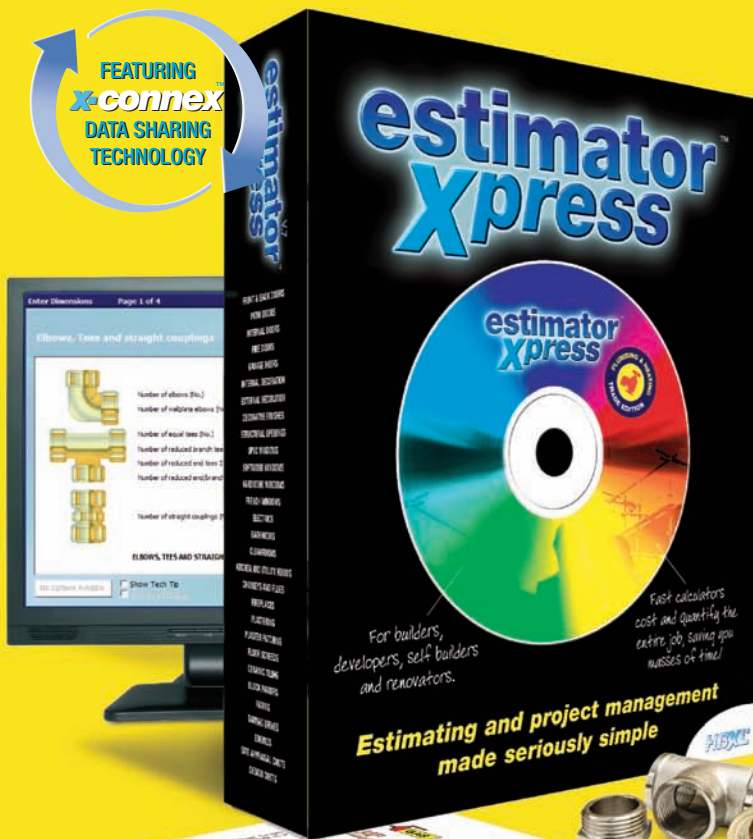


**100% accurate means no guesswork**



# most complete estimating software around.

FEATURING  
**xconnex**  
DATA SHARING  
TECHNOLOGY



EstimatorXpress® Plumbing & Heating Trade edition will dramatically cut down the time it takes you to price up jobs and produce a professional quote. It couldn't be simpler with on-screen drawings to input dimensions and quantities and generate accurate estimates right down to the last elbow.

## It gives you fast, business-winning quotes

It's faster than by hand and easier than other packages - with no mistakes. See how much profit you'll make before you start the job. Plus, the easy job management tools ensure the project runs smoothly and to the completion deadline.

What's more, with 7000 trade users of EstimatorXpress you know you're buying from the industry leaders when you choose software from HBXL.



**Graham**  
The Plumbers' Merchant

**SHOWCASE AWARDS 2007**

Works with  
Windows  
Vista™







# “EstimatorXpress is easy! I type my dimensions and quantities into on-screen drawings and it prices it up!”

Enter Dimensions Page 2 of 3

Pipe connections and accessories

Number of port thermometers (No.) 2.000

Circuit control pack for connection to heating primary (No.) 1.000

Manifold mixing unit with pump (No.) 1.000

Number of 1" isolation ball valves (No.) 2.000

Number of actuators (No.) 2.000

Number of 2 port manifolds (No.) 1.000

Number of 3 port manifolds (No.) 0

Number of 4 port manifolds (No.) 0

MIXING UNIT WITH MANIFOLD

Enter Dimensions Page 1 of 4

Elbows, Tees and straight couplings

Number of elbows (No.) 20.000

Number of wye elbows (No.) 0

Number of equal tees (No.) 20.000

Number of reduced branch tees 22mm x 15mm x 22mm (No.) 4.000

Number of reduced end tees 22mm x 22mm x 15mm (No.) 4.000

Number of reduced end/branch tees 22mm x 15mm x 15mm (No.) 4.000

Number of straight couplings (No.) 0

ELBOWS, TEES AND STRAIGHT COUPLINGS

Enter Dimensions Page 1 of 5

Sub Pipe and brackets

height of main stack (H) 4.000

Number of 2m pipe lengths (No.) 2.000

Number of 3m pipe lengths (No.) 0

Number of 4m pipe lengths (No.) 0

Number of additional pipe brackets (No.) 0

SOIL PIPE AND BRACKETS

Where does it get its prices from?

Straight out of the box EstimatorXpress Plumbing & Heating Trade edition comes with over 1000 resources, covering materials, labour, plant and sundries, so unlike other packages you don't have to build up your Price Book from scratch. Using our exclusive Price Tracker™ technology we keep you up-to-date with real world material rates to keep your estimates 100% accurate every time.

Link to your own account!

Opt to link EstimatorXpress Plumbing & Heating Trade edition to Graham and get access to 1000's more plumbing & heating products including your terms and your discounts.



I just enter my dimensions and quantities - simple!





# 1.

Download  
up-to-the-minute  
prices with a live link  
to Price Tracker™  
and Graham prices.



## 2.

Choose the project template and you're ready to start.



### 3.

**It covers  
the entire job  
including  
materials,  
labour, plant  
and sundries.**

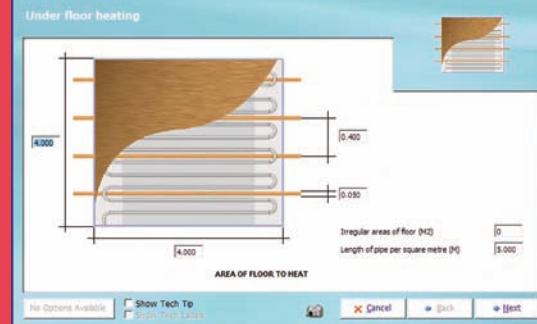
The screenshot displays the Primavera P6 application window. The top section shows a Gantt chart with various project activities plotted against time. Below the Gantt chart, the 'Resource Usage Summary' table is visible, providing a detailed breakdown of resource costs.

Workbench Name	Remarks	Total Cost	Comments	Linked to Complete?	Last updated
Baler Glow-Warm Combil		E 1,397.00		Completed	14/04/2008 14:43
Gee Pipe Install Horizontal Copper End Feed		E 114.25		Completed	14/04/2008 14:46
Gee Pipe Install Vertical Copper End Feed		E 19.42		Completed	14/04/2008 14:46
Copper Pipe End Feed 15mm Flanges		E 17.36		Completed	14/04/2008 14:47
Plastic Pipe 15mm Flanges					
Plastic Pipe 15mm Flanges					
Pipe To Ductile Borel Reducer 100 Degree					
Flangeless Reducer 100mm					
Reductor Tail 15mm Copper					
Chasing Wale					
Belt Standard					
Servomotor Pistoncracker Range					
Beltsown Taps Standard					
Drover Protractor Ruler					
Soil Pipe					
Waste Pipe Flanges					
Waste Pipe Install 32mm					
Waste Pipe Install 40mm					
Pipe Install Horizontal Plastic					
Pipe Install Vertical Plastic					
Pipe Install Vertical Copper End Feed					

At the bottom left, it states "No of Items: 21". At the bottom right, the summary totals are shown:

**Sub Total (in VNT & Profit)** E 1,548.71

Enter Dimensions Page 1 of 3



## 4.

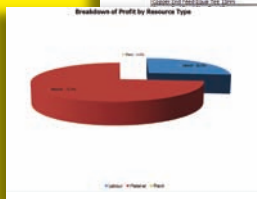
Simply drop your dimensions and quantities into the unique on-screen drawings.





# "It creates costings, task lists, schedules, profit forecasts ..and a very professional quote in a fraction of the time!"

Order  
schedule



## PROFIT CHART

Profit analysis so you can see how much money you'll make on the job or project before you start!

## BAR CHART PLANNER

Produce professional schedules of work that are automatically updated as the job changes. You'll be sure your team are on site on time (whilst impressing clients and the bank!).

5.

Done!  
Materials,  
labour, plant  
and sundries  
costed and  
scheduled.

## COSTINGS

Detailed cost breakdowns show your costs precisely, so you know how they are incurred, helping you stick to budget!

**MJ Moorlands Plumbing & Heating**  
10 Phillips  
10 Moorlands Road  
Bristol  
BS4 1ST

Job Name: 10 Moorlands Road  
Job No: 1001  
Job Date: 10/10/2000

Client: Mr Phillips  
Subject: Bathroom

Thank you for your valued enquiry and instructions to quote for the above project.

We are pleased to attach the following estimate as requested. Should you have any questions regarding this estimate, please do not hesitate to contact us.

Conclusion:

This estimate is based on the specification described herein. Any changes to quantities or conditions would be treated as a variation and may be subject to agreed price adjustments.

This estimate is valid for a period of 30 days from date of issue.

We trust that we have interpreted your requirements correctly as every effort has been made to accurately estimate your project.

We look forward to hearing from you.

Yours sincerely,

**MJ Moorlands Plumbing & Heating**  
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Yours sincerely,

6.

EstimatorXpress  
automatically  
writes up an  
impressive quote  
in Microsoft® Word

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We look forward to hearing from you.

Yours sincerely,

Show as much or as  
little detail as you want  
with an option to put  
images on the quote.



# Features at a glance...

**£499\***  
Ex VAT + p&p

## MASSIVE TIME SAVINGS

100+ super fast estimating calculators cost & quantify all plumbing and heating works



Virtually no typing required



## EASY JOB COSTING

Let the estimate wizard guide you through creating each estimate



UNIQUE Easy dimensions entry via on-screen drawings - beats spreadsheets & scraps of paper!



## CONFIDENCE YOUR QUOTES ARE COMPLETE

Calculates materials, labour, plant, subcontract & sundry – right down to the last elbow!



Calculates for profit, wastage & inflation



NEW – The only software with Price Tracker™ internet technology bringing you latest prices on plumbing & heating materials\*



PLUS Optional subscription to products and prices from Graham Plumbing merchants§



Create libraries of your own prices for your preferred suppliers



## PROFESSIONAL APPROACH

Plan realistic schedules of work with the interactive bar chart planner



Automatic production of 50+ useful printouts (inc cost reports, schedules, tasklists...)



Business-winning customer quote – drop in your logo for a professional finish



3D charts showing profit, cashflow & cost analysis



## X-CONNEX DATA-SHARING

X-connex link with Health & Safety Xpert® to produce all your paperwork at the touch of a button



X-connex link with EstimatorXpress® Total Toolkit for estimating extensions, renovations, new build etc.



\*Requires valid HBXL Support & Updates from £149 ex VAT p.a. (compulsory in the first year). See back page.

§ Only available for Jewson or Graham account holders with valid HBXL Support & Updates subscription.  
Additional annual fee £25 + VAT per merchant.



**Call our experts now for advice & your demo**

**0870 850 2444**

**www.hbxl.co.uk for info and deals**



## Purchasing is easy!

Call 0870 850 2444

Visit [www.hbxi.co.uk](http://www.hbxi.co.uk)

Complete the order form



## Make the connection

X-connex data-sharing technology from HBXL allows you to link EstimatorXpress Plumbing & Heating Trade edition with Health & Safety Xpert to produce all your health & safety paperwork. AND it will link to EstimatorXpress Total Toolkit for estimating building work



## Have a demo!

...from the comfort of your office or home, at your convenience. All you need is 20 minutes and a PC with internet access. Call 0870 850 2444 to arrange your demonstration today.

Buy when you're ready - hard sell isn't our style!



Watch the tours at  
[www.hbxi.co.uk/tour](http://www.hbxi.co.uk/tour)



Watch testimonials  
from real builders!  
[www.hbxi.co.uk/tv](http://www.hbxi.co.uk/tv)



and lots more at  
[www.hbxi.co.uk](http://www.hbxi.co.uk)

## HBXL Support & Updates start from day one.

Your HBXL Support & Updates programme (compulsory in the first year) means that you can rest assured that superb, expert guidance is just a call away, if and when you need it. There's also Remote Assistance; a member of the HBXL team can troubleshoot your computer remotely using an internet connection.

HBXL Support and Updates also gives you access to over 1000 key building materials with Price Tracker™ along with free downloads for all future updates during your subscription.

	Support & Updates	Support & Updates PLUS
APPLICABLE PER SOFTWARE PACKAGE	£149 Ex VAT P.A.	£199 Ex VAT P.A.
Price Tracker™	●	●
Software Updates	●	●
Upgrades to new Plumbing & Heating Trade editions*	●	●
Remote Assistance	●	●
A dedicated Account Manager		●
Installation Support		●

\* Excludes Upgrades to EstimatorXpress Total Toolkit / Lite (Builder editions)

System requirements: 1 GHz processor, 300MB Hard Drive Space, 128MB Ram, CD Rom Drive, Microsoft® Excel 2000/XP/2003/2007, Microsoft® Word 2000/XP/2003/2007, Windows® 98/ME/NT/2000/XP/Vista, Internet Connection, SVGA Monitor, Pointing Device & Printer.

# HBXL

## Giving the trade the Xtrafactor